



<https://remotefjobs92.jobsnow247.com/job/flipkart-customer-support-remote-jobs-part-time/>

Flipkart Customer Support (Remote Jobs – Part Time)

Description

About Us

Flipkart is a worldwide pioneer for modern associated specialist arrangements that brings cutting edge laborers, administrative center and resources together. The organization exceptionally opens all parts of an endeavor's work the executives processes with its leader protected no-code associated specialist stage and incorporated set-up of applications that firmly coordinate with big business Erp's, venture resource the board (EAM) and resource execution the board (APM) frameworks. The stage engages administrators, upkeep and distribution center groups to flawlessly team up and impart to complete work ID to work the board work processes. Today, Flipkart serves a portion of the world's biggest resource concentrated clients and helps them draw in and hold the best ability with it's foundation's start to finish computerized answers for work on functional efficiencies, security, consistence, resource uptime, and dependability. Flipkart is settled in Houston, TX, with a Worldwide Focal point of Greatness in Hyderabad, India and workplaces in Australia.

We are supported by Tiger Worldwide Administration, a Worldwide Marquee Asset with more than \$30 Billion of Resources Under Administration (AUM). Tiger Worldwide Administration has a standing of financial planning and building a portion of the world's "Unicorn" brands like Spotify, Netflix, Facebook, LinkedIn, Amazon, Peloton, Harry's, Ola, Flipkart, Freshworks and some more!.

As of late in May 2023 Flipkart raised a Series B speculation drove by Vista Value Accomplices ("Vista"), a main worldwide venture company zeroed in solely on big business programming, information and innovation empowered organizations. Existing financial backer Tiger Worldwide Administration likewise partook in the round. Vista is a main worldwide venture company with more than \$96 billion in resources under administration as of December 31, 2022. The firm solely puts resources into big business programming, information and innovation empowered associations across confidential value, extremely durable capital, credit and public value methodologies, bringing a methodology that focuses on making persevering through market an incentive to support its worldwide biological system of financial backers, organizations, clients and representatives.

The Job

Hiring organization

Flipkart

Employment Type

Part-time

Industry

Private

Job Location

250 Executive Park Blvd, Suite 3400, 94134, San Francisco, CA, USA

Remote work from: USA

Working Hours

8

Base Salary

30

Date posted

August 2, 2024

Valid through

31.12.2024

APPLY

APPLY nOW

Answering to the SVP of Pre-Deals and Arrangement Designing, the Senior Arrangement Specialist will be the front substance of the income age group and will lead arrangement offering by conveying thought initiative to organizations all through the deals cycle. Utilizing a mix of specialized and deals abilities, the Senior Arrangement Designer utilizes arrangement offering strategies to position and separate the Flipkart stage. The Sr. Arrangement Designer can areas of strength for construct associations with possibilities, clients, and comprehends that to be seen as a believed guide is critical. The Senior Arrangement Designer works cooperatively with partners, prospects, and accomplices to fabricate a groundbreaking arrangement. The Senior Arrangement engineer wants to set a dream making an interpretation of business targets into convincing arrangements and noteworthy proposals.

Assuming that this open door invigorates you, we urge you to apply regardless of whether you meet the capabilities in general:

How You Will Have An Effect

Sensible facilities might be made to empower people with disabilities to carry out the fundamental roles.

Help the deals work force in the capability of Big business client needs and performing pre-demo needs examination

Showings of the item, both norm and customized to possibilities and existing clients, both on location and by means of web meeting

Catch prospect/client prerequisites and work with deals to compose arrangement recommendations specifying how Flipkart's answers will address business needs

Make important documentation, introductions, and item showings to show clients Flipkart usefulness and the incentive

Cooperation in at least one vital records either in help or lead

Give tutoring and preparing to peers and different associates in the association

Checking and conveying Evidence of Idea/Pilot commitment with possibilities

Answering Solicitation for Data/Proposition records

Supporting Showcasing occasions – client meetings, expos, online courses and so forth

Remaining current on aggressive examinations and figuring out differentiators between the organization and its rivals

Related to Deals Staff and Expert Administrations, direct change preparation – convey responsibilities, assumptions and so on in anticipation of sending

Go about as the Flipkart well-informed authority at Leader briefings/promoting occasions

Comprehend deals process as it connects with Flipkart's general techniques and goals

Different obligations as allocated

What You Bring to The Group

Four year certification

Least of 7 years of solid Pre-deals or Arrangement Designing involvement with Big business Resource The board or Store network

Solid client-confronting relational abilities, with the capacity make sense of item usefulness, specialized plan and restrictions at the client's chief level as well as to designers or other client specialists

Solid deals direction

Tender loving care, in addition to logical and critical thinking abilities

Should be approved to work in the US for any business without sponsorship

What We Offer: US and Different Districts

A positive, open, and profoundly imaginative climate and group

Serious Pay Bundle

Full advantages (wellbeing, 401(k) with organization match, and so on.)

Enterprising soul with limitless chance to develop

Chance to work with driving worldwide brands on astonishing and significant undertakings

Flipkart doesn't acknowledge and won't survey spontaneous resumes from search firms.

Flipkart Inc. is an Equivalent Open door Business

minorities/females/veterans/people with inabilities/sexual direction/orientation personality