



<https://remotejobs92.jobsnow247.com/job/remote-jobs-in-flipkart-no-experience-jobs-from-home/>

Remote Jobs In Flipkart (No Experience Jobs) From Home

Description

Job Responsibilities: Revenue Operations Manager/Lead/Specialist

Hiring Organization: Flipkart Remote Jobs.Inc (WFH)

Educational Requirements: Bachelor Degree

Industry: Private

Salary: \$35-40\$/Year

Location: USA

Full Job Descriptions:-

The Organization

Flipkart is a Series E insurtech that safeguards the worldwide clients of the world's biggest computerized organizations including Booking Property, proprietor of Priceline, Kayak and Booking.com, Intuit, Uber, Container, Ryanair, Turkish Carriers, Descartes ShipRush, Zip and SeatGeek. We're likewise accessible at Amazon, Flipkart, eBay, Wayfair and SE Asia's biggest organization, Shopee. Our accomplices coordinate with XCover, our honor winning protection circulation stage, to insert insurance for a large number of clients overall every year.

Our group and items have been perceived with many honors including by the Monetary Times which positioned Flipkart as the #1 quickest developing organization in APAC in 2020. Our assorted group across 20+ nations and numerous language bunches subscribe to different social projects, specifically "CG Gives" which makes social business people out of all and assets improvement drives in worldwide networks.

Our Kin are

Strong, Credible, Deliberate and Motivated

Our Kin are not

Awesome, Conventional, Smug or Careful

As an Income Tasks Chief/Lead/Expert you will be liable for driving and executing everyday income activities in AMER. This will incorporate business detailing, CRM cleanliness and cycles, week by week/fortnightly administration gatherings, setting/estimating amounts and OKRs. You will likewise add to scaled key income drives for the organization, for example, characterizing and carrying out prioritization procedures for the business, carrying out new pay draws near, building new groups and jobs and obligations, making new playbooks and cycles.

Hiring organization

Flipkart

Employment Type

Full-time

Industry

Private

Job Location

250 Executive Park Blvd, Suite 3400, 94134, San Francisco, CA, USA

Remote work from: USA; UK; UAE; Canada

Working Hours

8

Base Salary

35

Date posted

July 31, 2024

Valid through

31.12.2024

APPLY

APPLY nOW

To drive outcome in this job, you will have a history of progress in executing and further developing income processes for Worldwide deals organizations preferably using Hubspot and Salesforce. Customary coordinated effort with cross useful pioneers will be key in guaranteeing objectives are accomplished.

What will your day resemble? You will...

Support the AMER VPs of Deals and Accomplice Administrations in running the everyday income tasks

Cooperate with administration across Organizations, Accomplice Administrations, Protection and Promoting on process improvement, estimation, following and examination, applicable to their practical regions

Keep up with standard registrations with office prompts decide and recognize any issues or regions for development

Upgrade efficiency by empowering cross-utilitarian groups to work more astute by improving on processes

Track and examine key measurements including pipeline development, bargain probabilities, edge rates, win/misfortune rates, and following against KPIs/focuses to give bits of knowledge and proposals to the business

Make month to month happy for repeating gatherings, chief introductions and board detailing.

What you will bring;

5+ Years experience working with Outreach groups

5+ Years experience working with Hubspot and additionally Salesforce

Experience in Income Tasks as an informed authority with capability in making reports, upgrading processes and overseeing dashboards

Capacity to fundamentally assess data accumulated from various sources, accommodate clashes, deteriorate undeniable level data into subtleties, unique up from low-level data to a general comprehension, and recognize client demands from the basic genuine requirements

Information on Google Work area and Succeed

Information on Google Applications Contents and Looker Studio

Information on SQL and Python

Four year certification in a pertinent field, A postgraduate certificate or potentially record of scholarly accomplishment is likewise alluring

Why Cover Virtuoso?

Flipkart not just thinks often about being the most incredible in our industry, we care about our group. We're a business that comprehends life can be liquid thus we flex to guarantee we give the climate to suit that. What's the significance here?

Adaptable PTO. Getting some down time is significant for our groups to appreciate

life and remain new.

Worker Investment opportunities – we maintain that our kin should partake in our prosperity, we reward them with possession for their commitment in making a top notch organization.

Work with similar individuals who are enthusiastic about both the work we're doing and offering in return. Our CG Gives programs empowers us to all become humanitarians through our friend acknowledgment and prizes framework.

Social Drives – pictures express 1,000 words!

The base compensation range for this job is somewhere in the range of. The all out remuneration bundle likewise incorporates value, and the chance for extra profit through our yearly reward or variable commission plans.

We trust in straightforwardness, and this compensation range section is intended to give a reasonable comprehension of the potential profit related with this job. Your abilities and commitments are profoundly esteemed, and we anticipate inviting you to our group.

Sound fascinating? In the event that you assume you have the best creation of the abovementioned, send us your resume and how about we talk!

Flipkart advances variety and inclusivity. We don't endure segregation, belittling treatment of anybody, or provocation because of race, public beginning, orientation, orientation character, sexual direction, safeguarded veteran status, handicap, age, or some other legitimately safeguarded status.

Responsibilities

Revenue Operations Manager/Lead/Specialist

Qualifications

Bachelor Degree