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## Remote Jobs In Marriott (No Experience Jobs) From Home

### Description

**Job Responsibilities:** Senior Sales Executive – Remote

**Hiring Organization:** Marriott Remote Jobs.Inc (WFH)

**Educational Requirements:** Bachelor Degree

**Industry:** Private

**Salary:** \$35-40\$/Year

**Location:** USA

### Full Job Descriptions:-

Goes about as the on-property contact for bunch deals inside the pre-characterized top room boundaries for Property Deals. Agreements and closes bunch business as well as directing site investigations. Checks business is turned over appropriately and in an opportune style for quality help conveyance. Accomplishes bunch income objectives by effectively up-offering every business potential chance to boost income opportunity. Carries out the brand's administration system and appropriate brand drives in all parts of the business cycle and drives client dedication by conveying administration greatness all through every client experience.

### Competitor PROFILE

### Schooling and Experience

Required:

- Secondary school confirmation or GED; 4 years experience in the deals and promoting, visitor administrations, front work area, or related proficient region.

Or then again

- 2-year degree from a certify college in Business Organization, Showcasing, Inn and Café The board, or related major; 2 years experience in the deals and promoting or related proficient region.

Liked:

- Huge gathering deals insight.

Center WORK Exercises

Overseeing Deals Exercises

### Hiring organization

Marriott

### Employment Type

Full-time

### Industry

Private

### Job Location

7750 Wisconsin Ave, 20814, Bethesda, MD, USA

Remote work from: USA; UK; UAE; Canada

### Working Hours

8

### Base Salary

35

### Date posted

July 31, 2024

### Valid through

31.12.2024

### APPLY

APPLY nOW

- Accomplishes bunch income objectives by answering approaching gathering/providing food valuable open doors for the property that are inside the pre-characterized top room boundaries.
- Grasps the general market (e.g., contenders' assets and shortcomings, financial patterns, organic market and so forth) and knows how to sell against them.
- Shuts the best open doors for the property in view of economic situations and property needs.
- Utilizes arranging abilities and inventive abilities to offer to close on business and arrange contracts.
- Accomplishes bunch income objectives by effectively up-offering every business chance to boost income opportunity.
- Accomplishes with Region Deals to distinguish new gathering/cooking business and accomplish individual and property income objectives.
- Goes about as the on-property contact for bunch occasions over the Gathering Deals top room boundaries of the Business Office.
- Creates bunch deals income and activity financial plans, and gives anticipating reports.
- Works with the supervisory crew to make and execute a gathering deals/promoting plan tending to income, clients, and market.
- Helps with selling, execution, and totally finish of gathering deals advancements.
- Goes to pre-and present show gatherings on comprehend bunch needs, get criticism on nature of item (e.g., rooms, meeting offices and gear, food and refreshment), administration levels, and by and large fulfillment.
- Gives exact, complete, and successful turnover to Occasion The board.
- Executes and upholds Marriott's Client assistance Guidelines and inn's Image Norms.
- Conducts site examinations, as required.
- Screens same day offering techniques to amplify room income and control lodging inhabitation.
- Executes and upholds the functional parts of business booked (e.g., producing proposition, composing contract, client correspondence).
- Takes part in and rehearses day to day administration rudiments of the brand (e.g., MHR Soul to Serve Everyday Fundamentals, RHR Sharp Help Nuts and bolts, Patio, SpringHill Suites, Fairfield Hotel Essentials of the Day, Home Motel Day to day Cluster, or TownePlace Suites Early daytime Meeting).
- Checks that the property carries out a consistent turnover from deals to tasks and back to deals while reliably conveying elevated degree of administration.
- Screens the successful goal of visitor gives that emerge because of the deals interaction by making components to channel issues to property administration or potentially other suitable partners.
- Confirms fruitful execution by expanding incomes, controlling costs, and giving a profit from venture to the proprietor and Marriott Global.
- Performs different obligations, as allocated, to address business issues.

### **Building Effective Connections**

- Assembles and reinforces associations with existing and new clients to empower future appointments through deals calls, amusement, FAM trips, expos, and so on.
- Creates connections inside the local area to reinforce and extend client base for bunch/cooking deals open doors.
- Works cooperatively with off-property deals channels (e.g., Gathering Deals inside the Business Office, Region Deals, EST) to confirm the property

needs are being accomplished and the business endeavors are corresponding, not duplicative.

- Accomplishes with Occasion The executives or potentially Tasks in giving a client experience that surpasses the client's assumptions.
- Executes commendable client support to drive consumer loyalty and devotion by helping the client and confirming their fulfillment previously and during their program/occasion.
- Executes the brand's administration technique and material brand drives in all parts of the business cycle and drives client devotion by conveying administration greatness all through every client experience.
- Serves the client by grasping their requirements and suggesting the suitable highlights and administrations that best address their issues and surpass their assumptions, while building a relationship and dedication to Marriott.
- Gains comprehension of the property's essential objective client and administration assumptions; serves the client by understanding their business, business issues and worries, to offer better business arrangement both preceding, and during, the program/occasion.

Washington Candidates As it were: The time-based compensation range for this position is . Likewise, the position is qualified for a quarterly reward. Representatives will gather 0.07693 PTO balance for each hour worked.

All areas offer inclusion for clinical, dental, vision, medical services adaptable spending account, subordinate consideration adaptable spending account, disaster protection, inability protection, mishap protection, reception cost repayments, paid parental leave, instructive help, 401(k) plan, stock buy plan, limits at Marriott properties, worker benefits, representative help plan, and childcare limits. Benefits are likely to agreements, which might incorporate principles in regards to qualification, enlistment, holding up period, commitment, benefit limits, political decision changes, benefit rejections, and others.

Marriott Global is an equivalent open door manager. We have confidence in employing a different labor force and supporting a comprehensive, human first culture. We are focused on non-segregation on any safeguarded premise, like incapacity and veteran status, or some other premise covered under appropriate regulation.

At the point when you join the Sheraton family, you become an individual from its worldwide local area. We've been a spot to accumulate and interface starting around 1937. At Sheraton, partners make a feeling of having a place in excess of 400 networks all over the planet. We welcome, we welcome, and we associate visitors through drawing in encounters and smart assistance. On the off chance that you're a cooperative person who is eager to convey a significant visitor experience,

we urge you to investigate your next vocation opportunity with Sheraton. Go along with us on our central goal to be 'The World's Social affair Spot'. In joining Sheraton Lodgings and Resorts, you join an arrangement of brands with Marriott Global. Be where you can take care of your best responsibilities, start your motivation, have a place with an astonishing worldwide group, and become the most ideal form of you.

## **Responsibilities**

Senior Sales Executive

## **Qualifications**

Bachelor Degree